



Revision number: 5

Purchasing Agent: GLENDON MITCHELL

Item: COMPUTERS- MANUFACTURER DIRECT(WSCA)

Vendor: 35432D A COMPAQ COMPUTER CORPORATION
4152 N. 380 W.
PROVO UT 84604

Internet Homepage: <http://www.compaq.com/state/utah>

Telephone: (801) 227-0992

Fax number: (801) 227-0993

Contact: Michael Wilcox, account exec.

Email address: michael.wilcox@compaq.com

Brand/trade name: COMPAQ

Price: Percent discount off National Educational Pricing (NEP)

Terms:

Effective dates: 12/1/99 through 9/30/2003

Days required for delivery:

Minimum order: One

Min shipment without charges: FOB Destination

Contract renewal options: None

NOTE: EXTEND EFFECTIVE DATE OF CONTRAT.

THIS IS A MULTIPLE AWARD CONTRACT. PLEASE REVIEW THE FOLLOWING CONTRACTS FOR OPTIMAL PRICING, DELIVERY AND SERVICE BEFORE MAKING YOUR PURCHASING DECISION: **MA-575(GATEWAY) MA-1137(DELL) AND MA-130 (IBM).** DOCUMENT PURCHASING DECISION.

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.



For contract configurations, part numbers, product description and pricing -
http://vcmpocr.compaq.com/ccn_content/gem/utah

This contract is based on the following pricing models:

PART I: Percent Off of List Price

- A) Compaq maintains a publicly available National Education Price list (NEP) that can be found at www.compaq.com/govt/. Discounting levels for this contract are taken off of the NEP and vary according to product family. The product families include: "Intel-based" desktop and options, "Intel-based" workstations and options, "Intel-based" portables and options, "Intel-based" file servers and options, and warranty uplifts.
- B) With the acquisition of the Digital Equipment Corporation, Compaq now has a price list specifically for some Digital products. The digital products will be offered at the same discounting as is currently used on the Digital GSA Information Technology Schedule. This pricing is available through the "Products and purchasing information for U.S. Federal" link on the government and education website at www.compaq.com/govt/.
- C) The discounts will be applied as follows:
- | | |
|--------------|--------------------------------------------------------|
| Portables | 14% off NEP list price |
| Desktops | 14% off NEP list price |
| Workstations | 14% off NEP list price |
| Servers | 17% off NEP list price |
| Exceptions: | 1 pag desktops and accessories - 2% |
| | Deskpro Ex Microtower - 6% |
| | Armada 100S notebook - 6% |
| Options-all | 16% off NEP list price |
| Services: | Per Call On-Site Service 5% off NEP list price |
| | Portable/Desktop/Workstation/Storage Warranty Upgrades |
| | 12.12% off NEP list price. |
| | Server Warranty Upgrades 38% off NEP list price. |
| | Client Support Services 12.12% off NEP list price. |

PART II: Project Opportunity Pricing

Contact Compaq Account Managers for special opportunity pricing for large volume orders of a single product or for a single project.

Contact Information:

State and Local Governments

K-12 and Higher Education

Michael Wilcox

Telephone: (801) 227-0992

E-mail Address: michael.wilcox@compaq.com

FOR STANDARD PC STORES PLEASE SEE: MA-362, MA-371, and MA-382.



FINET COMMODITY CODE(S):

- 20413000000 Cables: Printer, Disk, Network, Etc.
- 20416000000 Chips: Accelerator, Graphics, Math Co-processor, Memory (Ram and Rom),
Network, Etc.
- 20419000000 Communication Boards: Fax, Modem (Internal), Etc.
- 20424000000 Controllers, Programmable: Industrial Control Devices, Robots, Etc.
- 20428000000 Data Entry and Remote Job Entry Devices, Voice Activated: Voice Recognition,
Voice Digitization, Speech Synthesizers, Etc.
- 20433000000 Drives, Compact Disk (Cd Rom, Etc.)
- 20434000000 Drives, Floppy Disk
- 20435000000 Drives, Hard/fixed Disk
- 20437000000 Drives, Tape
- 20442000000 Expansion/accelerator Boards: Memory, Processor, Etc.
- 20453000000 Microcomputers, Desktop or Towerbased
- 20454000000 Microcomputers, Handheld, Laptop, and Notebook
- 20455000000 Microcomputers, Multi-processor
- 20458000000 Modems, External, Data Communications
- 20460000000 Monitors, Color and Monochrome (Cga, Vga, Svga, Etc.)
- 20464000000 Network Components: Adapter Cards, Bridges, Connectors, Expansion
Modules/ports, Hubs, Line Drivers, Msas, Routers, Transceivers,etc
- 20468000000 Peripherals, Miscellaneous: Joy Sticks, Graphic Digitizers, Light Pens, Mice, Pen
Pads, Trackballs, Etc.
- 20484000000 Retrieval Systems, Computer Assisted: Indexing, Retrieval (Cd Rom Jukebox,
Etc.) And Access Systems